

## INVESTOR RELATIONS

# GS E&C contracts USD 1.79 billion Overseas Plant Project Saudi Petro-Rabigh II Project

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# 1. Project Overview



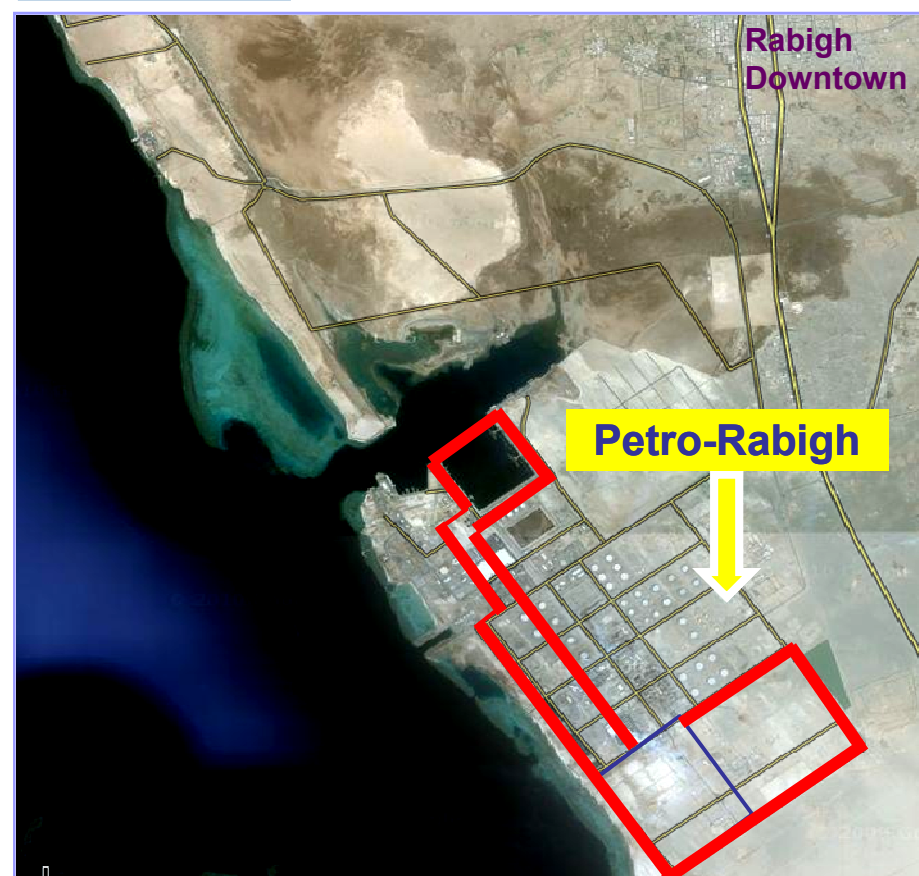
GS E&C was awarded USD 1.79 billion petrochemical projects, located 9km south of Rabigh, Saudi Arabia.

## Overview

Project	Saudi Petro-Rabigh II Project (3 Packages: CP3, CP4 & UO1)
	<ul style="list-style-type: none"> <li>- Location : 9km south of Rabigh</li> <li>- Size : 3 PKGs                             <ul style="list-style-type: none"> <li>- CP3: EVA/LDPE, EPR, TPO, PMMA</li> <li>- CP4: MTBE/Isobutylene, MMA, Metathesis</li> <li>- UO1: Utility &amp; Offsite Common Pipe rack, etc</li> </ul> </li> <li>- Period: 36 Months (M/C)</li> </ul>
Client	Aramco + Sumitomo Chemical *
Financing Source	Client Own Budget
Contract Amount	USD 1.79 billion
Contract Type	LSTK

\* Aramco 37.5% + SC 37.5% + Private 25%

## Location



## 2. Risk Analysis and Experience



GS E&C will hedge expected risks, and will successfully execute the project with a number of successful completion experiences on similar projects.

Capability	<ul style="list-style-type: none"> <li>Executed experiences on a number of petrochemical projects.</li> </ul>
Payment	<ul style="list-style-type: none"> <li>Overseas construction insurance</li> <li>Advanced payment(5%) and progress / milestone payment</li> </ul>
Raw Material & F/X Risk	<ul style="list-style-type: none"> <li>Contingency cost for raw-material fluctuation</li> <li>Forward deal contracts for hedging F/X risk</li> </ul>
Others	<ul style="list-style-type: none"> <li>Preparing for contingency cost</li> </ul>

### Kingdom of Saudi Arabia



Power Plant Project Experience		
Project	Contract Type	Period
Saudi, IPC EVA	LSTK	2010~2013
Thailand, IRPC	LSTK	2010~2012
LG Chemical MMA	LSTK	2005~2007

Location	Arabian Peninsula
Population	26.5 Million (2012)
Capital	Riyadh
Language	Arabic, English
Religion	Islam
Area	2.15 Million km <sup>2</sup>
GDP / Capita	USD 17,840 (2011)



### 3. Prospect



- Petro-Rabigh II Project is a USD 1.79 billion EPC project, ordered by Petro-Rabigh, the joint venture between Saudi Aramco and Sumitomo Chemical, located 9Km south of Rabigh city. GS E&C will execute the whole process of engineering, procurement and construction over the next 36 months. This project will contribute to increase annual revenue by USD 597 million.
- Following the successfully completed Manifa Gas project (Aramco) and under construction EVA project (IPC), GS E&C has proved its competitiveness once again by awarding 3 of 8 packages for Petro-Rabigh phase-II project from the largest EPC market in Middle East, the Saudi Arabia.
- GS E&C expects that these experiences will help to raise its competitiveness and lead to secure more petrochemical projects in Saudi Arabia.



<Oman, Sohar Aromatics Project >